yello

GOVERNMENT RECRUITING SOLUTION

YELLO SOURCING CASE STUDY

How a Government Customer Filled Specialized Roles Faster with Yello



| CHALLENGE | NEED | RESULT |
|---|--|--|
| Sourcing for a high volume of highly specialized roles Positions in remote locations led to limited access to specialized candidates resulting in a limited candidate pool for the customer. | To increase candidate pool through automation without adding manual work. | Yello Sourcing places a customer's open roles in front of qualified candidates who aren't local to openings in hard-to-fill locations. |
| Limited bandwidth and resources Insufficient number of team members supporting sourcing efforts. | A sourcing tool to broaden reach and engage higher volume of qualified candidates. | Yello Sourcing provides an automated concierge tool which surfaces the best candidates for any open position, acting as an extension of your team and saving recruiter time. |
| Little opportunity building relationships with a school specific recruiting approach Customer was actively conducting remote sourcing for positions spanning the U.S. | To implement a school agnostic approach to establish partnerships with universities in proximity to the customer's job openings. | Yello Sourcing 's database includes 71% underrepresented minorities from more than 7,000 schools. |

"Yello Sourcing delivers more qualified candidates with less work than any other platform or method we've used." - Government Talent Acquisition Lead

